

## **REAL ESTATE'S LEARNING LAB**







## **ABOUT US**

BOMI is the number one commercial real estate education provider in North America. With 400,000+ courses taken, and 43,000 credentials earned, BOMI has delivered more educational value than any other CRE provider in every asset class.

## **OUR SPECIALITIES**

- Property Management
- Facilities Management
- Systems Maintenance
- Sustainability

## 

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## WORKFORCE DEVELOPMENT

## **Maintaining Organizational Excellence**



93%

93% of employees say they would stay at a company longer if it invested in furthering their careers. -LinkedIn Workforce Learning Report



#1

Inadequate career development is the leading reason people leave their jobs, with 21% of those interviewed citing it as the driving factor. - The Work Institute

## **REDUCE TURNOVER**

Research shows that as the labor market tightens — and the shelf life of skills shrinks — employees not only value education as a benefit, they are more likely to stay when they receive it.

## REMAIN COMPETITIVE

Organizations are competing not only for market share, but also for employees. Employees want to work for an employer who will upgrade their skills to keep them competitive with peers from other companies.

- Society for Human Resource Management (SHRM)

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#### **Property & Facilities Management Courses**

#### Asset Management

- Strategic planning, investing, and operating
- Property acquisition and disposition
- APPLY THIS COURSE: PMFP, RPA, & FMA

#### **Budgeting and Accounting**

- Creating/managing budgets
- Compiling lease abstracts and preparing rent rolls
   APPLY THIS COURSE: PAC, PMFP, & RPA

#### The Design, Operation, and Maintenance of Building Systems, Part I

- Building design and construction basics
  Managing/operating cost-effective building systems
- APPLY THIS COURSE: PAC, FMC, RPA, & FMA

#### The Design, Operation, and Maintenance of Building Systems, Part II

- Proper building/facility maintenance techniques
- Increasing occupant safety and comfort

APPLY THIS COURSE: PAC, FMC, RPA, & FMA

#### Environmental Health and Safety Issues

Regulatory overview, audits, and legal issues

OSHA and EPA regulations

APPLY THIS COURSE: RPA, FMA, & SMA

#### Ethics Is Good Business® ShortCourse

- Conflict management
- Proper record keeping and fund usage

APPLY THIS COURSE: RPA & FMA

#### **Facilities Planning and Project Management**

- Specifications for facilities performance
- Design development and review

APPLY THIS COURSE: FMA

#### **Fundamentals of Facilities Management**

Managing the many duties of a facilities manager
Principles of information management

Air Handling, Water Treatment, and Plumbing Systems

• Air cleaning devices and indoor air quality (IAQ)

Boilers, Heating Systems, and Applied Mathematics

• Inner workings of boilers, burners, controls, etc.

HVAC, fire protection, and alarm systems

APPLY THIS COURSE: BEC, SMC, SMT, & SMA

Mechanical components of heating systems

• Building foundation materials and systems

APPLY THIS COURSE: SMC, SMT, & SMA

• Grounds maintenance and inspection

**Building Design and Maintenance** 

APPLY THIS COURSE: SMA

APPLY THIS COURSE: FMC & FMA

#### High-Performance Sustainable Building Practices

Implementing high-performance sustainable initiatives

COURSE EARN A CERTIFICATE CERSIGNATION

Sustainable building interior and exterior practices
 APPLY THIS COURSE: BOMI-HP

#### High-Performance Sustainable Building Principles

- Sustainability in the built environment
- Justifying high-performance initiatives
   APPLY THIS COURSE: BOMI-HP

#### High-Performance Sustainable Building Investments

- Cap-ex finance and portfolio management
- Advanced commissioning and technologies
   APPLY THIS COURSE: BOMI-HP

#### Leasing and Marketing for Property Managers

- Market analysis, survey conditions, and planning
  Ownership, investments, and tenant satisfaction
- APPLY THIS COURSE: RPA

#### Managing the Organization

- Effective decision making and problem solving
- Improving team communication and motivation

APPLY THIS COURSE: RPA, FMA, & SMA

#### **Real Estate Investment and Finance**

- Asset valuation, appraisal, and enhancement
- Measuring cash flow and life-cycle costs

APPLY THIS COURSE: PMFP, RPA, & FMA

#### Law and Risk Management

- · Properly addressing legal and risk management issues
- Torts, contracts, and property rights

APPLY THIS COURSE: RPA

#### OPTIONAL:

- RPA<sup>®</sup> Capstone Experience Prep Course
- FMA® Capstone Experience Prep Course

#### Systems Courses

#### **Electrical Systems and Illumination**

- Electrical safety, operation, and maintenance
- Different sources of electricity
- APPLY THIS COURSE: BEC, SMT & SMA

#### **Energy Management and Controls**

- Control system applicationsDetermining energy consumption
- APPLY THIS COURSE: BEC, SMC, SMT, & SMA

#### **Refrigeration Systems and Accessories**

- Refrigeration cycles and principles
- Mechanical components of refrigeration systems
- APPLY THIS COURSE: SMC, SMT, & SMA

## COURSE LENGTH AND

Courses range from 24-30 hours. The total duration and cost depends on the course delivery option(s) chosen and if a course is taken individually or as part of a program.

#### COURSE EXAMS

To apply a course toward a BOMI program, students must pass an exam with a 70% or higher at the end of the course. Course exams are administered online through the BOMI Learning Portal.

#### COURSE DELIVERY OPTIONS

BOMI offers the following study methods:

 Online Self-Paced (at your own pace)

 Collaborative Virtua Learning
 (4-week course)

Accelerated Review
 (3 or 4-day course)

 Semester-Lengt Classroom varies per course)

 Corporate Onsite Instruction (varies per client)

For more details on Course Delivery Options visit: www.bomi.org/ CourseDeliveryOptions. aspx.

\* Only a few key topic areas (concepts) are listed for each course. Full course descriptions are available online at bomi.org.

\*\* All course exams are administered online through the BOMI Learning Portal. The RPA\* and FMA\* Capstone Exams are administered at a Pearson VUE testing center. More details are provided at the time of registration.

#### TAKE A COURSE



Gain recognition from employers and coworkers for your expertise in key subject areas and begin your journey toward earning a BOMI designation.

COURSE EARN A CHIEVE YOUR DESIGNATION

Property Administrator Certificate	Property Management Financial Proficiency
(PAC)	Certificate (PMFP)
A subset of skills required for property and asset managers. Learn	A subset of skills required for property managers. Learn to apply
to make confident investment decisions that enhance portfolios	accounting and financial best practices that maximize the
and company profitability.	productivity and overall value of a portfolio.
• Complete 3 Required Courses:	• Complete 3 Required Courses:
Asset Management	Budgeting and Accounting
Budgeting and Accounting	The Design, Operation, and Maintenance of Building Systems, Part I
Real Estate Investment and Finance	The Design, Operation, and Maintenance of Building Systems, Part II
APPLY THIS CERTIFICATE: RPA	APPLY THIS CERTIFICATE: RPA

Building Systems Maintenance Certificate (SMC)	Facilities Management Certificate (FMC)
A subset of skills required for building operators. Learn efficiently manage key building systems to create a productive a comfortable indoor environment.	A subset of skills required for facilities managers. Learn to support the processes needed to optimize overall productivity and redu operating expenses.
Complete 2 Required Courses:	Complete 3 Required Courses:
Air Handling, Water Treatment, and Plumbing Systems Energy Management and Controls	Fundamentals of Facilities Management The Design, Operation, and Maintenance of Building Systems, Part I
Choose/Complete 1 Elective Course:	The Design, Operation, and Maintenance of Building Systems, Part II
Boilers, Heating Systems, and Applied Mathematics Refrigeration Systems and Accessories	
APPLY THIS CERTIFICATE: SMT & SMA	APPLY THIS CERTIFICATE: FMA

#### Building Energy Certificate (BEC)

A subset of skills required for those in operational roles. Learn to support the processes needed to maximize energy savings by reducing building energy consumption.

Complete 3 Required Courses:

Electrical Systems and Illumination Air Handling, Water Treatment, and Plumbing Systems Energy Management and Controls

APPLY THIS CERTIFICATE: SMT & SMA

## ARE YOU READY TO GET STARTED?

Call one of our Education Coordinators today to develop your personalized learning program.

BEC



Your experience and comprehensive BOMI education equal a designation—a mark of distinction and excellence in the property and facility management industries.

TAKE A COURSE EARN A CHIEVE YOUR DESIGNATION

Real Property Administrator	Facilities Management Administrator
(RPA*) Education for property managers. Learn to optimize all operating aspects of a commercial building to maximize net income while minimizing risk. • Meet Experience Requirement *** • Complete 7 Required Courses: Budgeting and Accounting Environmental Health and Safety Issues Ethics Is Good Business* ShortCourse Law and Risk Management Real Estate Investment and Finance	<ul> <li>(FMA*)</li> <li>Education for facilities managers. Learn to effectively lead the daily operations and maintenance efforts needed for a facility to function at peak efficiency.</li> <li>Meet Experience Requirement ***</li> <li>Complete 6 Required Courses:         <ul> <li>Environmental Health and Safety Issues</li> <li>Ethics Is Good Business* ShortCourse</li> <li>Facilities Planning and Project Management</li> <li>Fundamentals of Facilities Management</li> <li>The Design, Operation, and Maintenance of Building Systems, Part I</li> </ul> </li> </ul>
<ul> <li>The Design, Operation, and Maintenance of Building Systems, Part I</li> <li>The Design, Operation, and Maintenance of Building Systems, Part II</li> <li>Choose/Complete 1 Elective Course: <ul> <li>Asset Management</li> <li>Leasing and Marketing for Property Managers</li> <li>Managing the Organization</li> </ul> </li> <li>Upon Course Completion: Take the Capstone Experience Exam</li> <li>Optional RPA* Capstone Experience Prep Course available</li> </ul>	<ul> <li>The Design, Operation, and Maintenance of Building Systems, Part I</li> <li>The Design, Operation, and Maintenance of Building Systems, Part II</li> <li>Choose/Complete 2 Elective Courses: <ul> <li>Asset Management</li> <li>Managing the Organization</li> <li>Real Estate Investment and Finance</li> </ul> </li> <li>Upon Course Completion: Take the Capstone Experience Exam</li> <li>Optional FMA* Capstone Experience Prep Course available</li> </ul>
Systems Maintenance Technician (SMT*)	Systems Maintenance Administrator (SMA*)
Education for hands-on technicians/building engineers. Learn to increase the operating effectiveness of building systems. • No Experience Requirement	Education for building operators/engineers. Learn to create a safe workplace for energy-efficient building systems.
• Complete 5 Required Courses: Air Handling, Water Treatment, and Plumbing Systems Boilers, Heating Systems, and Applied Mathematics Electrical Systems and Illumination Energy Management and Controls Refrigeration Systems and Accessories	<ul> <li>Meet Experience Requirement ***</li> <li>Meet all SMT Requirements</li> <li>Complete 3 Additional Courses: Building Design and Maintenance Environmental Health and Safety Issues Managing the Organization</li> </ul>
	High-Performance Sustainable Buildings (BOMI-HP*)
Call 1.800.235.BOMI or visit boma.org	Education for practitioners with the goal of achieving high-performance sustainable buildings. • No Experience Requirement • Complete 3 Additional Courses: High-Performance Sustainable Building Principles High-Performance Sustainable Building Practices High-Performance Sustainable Building Investments

\*\*\* Each designation program has a unique set of Experience Requirement criteria. More information is available at boma.org



## THE BOMI DIFFERENCE

Why BOMI?



## 97%

of our learners said they've improved their job performance and overall career with BOMI programs



94%

of our learners say BOMI programs met or exceeded their expectations



99% of our learners would recommend BOMI programs to a colleague

## ONE SOURCE FOR CRE EDUCATION

BOMI is the ONLY organization that offers property, facility, and building management education in every asset class.

## STACKABLE CREDENTIALS

Our stackable credentials build on each other, reduce redundancy, and provide the critical knowledge and skills needed for personal and organizational success.

## 400,000+ courses taken 43,000+ credentials earned

CONTACT US

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